

Modernize Printer Sales and Service with a Cloud-Native Platform on AWS

Why Modernise Printer Management?

Offices, schools and medical practices today expect to order, rent and get service for their printers as easily as they shop online. Dealers that still run on phone calls, spreadsheets and paper invoices face slow approvals, missed service calls, scattered client and machine records, and hours lost every month to manual billing.

By modernising on AWS, One-Stop Office Solutions gives every client a web portal and a mobile app to shop, approve managed-service quotes, request repairs and view invoices — while its team runs sales, service and billing from one admin console.



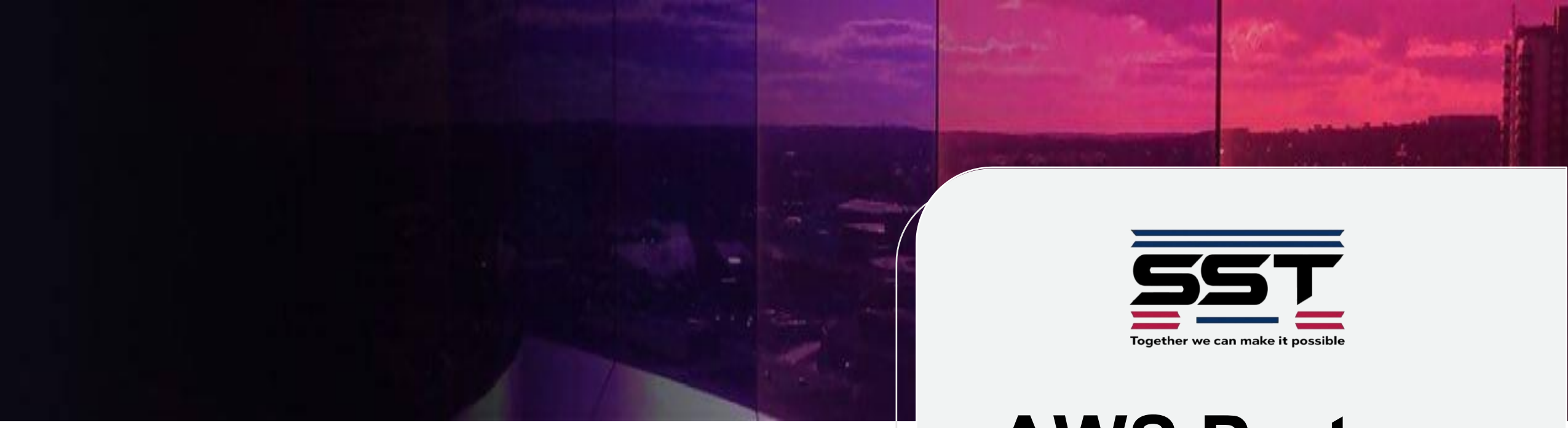
Benefits

- **One Console for the Whole Business —**
  Catalog, orders, quotes, plans, service requests and invoices run from one admin console instead of phone calls, email and spreadsheets.
- **Self-Service for Every Client —**
  Clients shop, request buy / rent / installment orders, approve quotes and raise service requests from the web portal or iOS / Android app.
- **Billing That Keeps Up —**
  Approved managed-service plans become agreements billed in one monthly run, with due, overdue and paid tracking for every client.
- **Secure and Multi-Tenant by Design —**
  Role-based sign-in for admins, client owners and members, with data isolation in the database so every organization sees only its own records.

The comprehensive path to modern printer management

Amazon Web Services provides One-Stop Office Solutions with a secure, scalable and fully managed cloud foundation to run its sales, rental and service platform — avoiding the cost of maintaining its own servers while benefiting from enterprise-grade security, automated backups and monitoring.

Combined with Amazon EC2 behind an Application Load Balancer, Amazon RDS for PostgreSQL, Amazon S3 and Amazon SES, One-Stop Office delivers a best-of-breed cloud stack for office-equipment dealers.



Comprehensive Capabilities for Office-Equipment Dealers

- **Live Catalog and Order Requests** –
  Printers, supplies and accessories with buy, rent and installment prices; clients request an order and Admin approves, schedules and installs it, adding the machine to the client's fleet.
- **Managed-Service Quotes and Plans** –
  Per-printer quotes with included pages and a monthly price; the client approves in one click and the plan is billed every month.
- **Service Requests and Scheduling** –
  Clients report a problem on a registered printer; Admin assigns a technician, sets the visit and tracks it through to completion.
- **Client Portal, Mobile App and Invoicing** –
  One shared API for the web portal and iOS / Android app — home, shop, printers, service, quote approval and invoices with PDF download.

Resources

AWS Services Powering One-Stop Office

- **Amazon EC2:** https://aws.amazon.com/ec2/
- **Amazon RDS for PostgreSQL:** https://aws.amazon.com/rds/postgresql/
- **Amazon Simple Email Service:** https://aws.amazon.com/ses/

One-Stop Office Platform

A cloud-native sales, rental and service platform for office-equipment dealers — catalog and orders, managed-service quotes and plans, service requests and invoicing with monthly billing — through an admin console, a client web portal and an iOS / Android app, built on AWS.

Business models supported: printer and copier sales, rentals, installments, managed-service plans and per-call repairs.

https://www.onestopofficenj.com/

Together we can make it possible

AWS Partner Promotion

Shri Sai Tech's Printer Sales & Service Solution on AWS helps office-equipment dealers run sales, rentals, service and billing from one console, portal and mobile app — on a secure AWS cloud platform.

Built on Amazon EC2, Amazon RDS for PostgreSQL and Amazon S3, the One-Stop Office platform replaces phone calls and spreadsheets with one shared system — clients order, approve quotes and request service themselves, and every request reaches the team at once.

By capturing every client, printer, order, quote, service visit and invoice in one relational model, One-Stop Office replaces disconnected tools with a single source of truth — and approved managed-service plans flow straight into monthly invoices.

Dealers benefit from faster approvals, fewer missed service calls, client self-service on web and mobile, and organization-level data isolation — without requiring any technical expertise to maintain.

Ready to modernize? Contact Shri Sai Tech to see One-Stop Office in action.

Call to Action

SST | 7 Preservation Dr Monroe Township, NJ 08831, USA
SSTSupport@sstglobal.net
© 2026. All rights reserved.
www.sstus.net

aws PARTNER AI Services Competency · Generative AI Consulting Services

aws PARTNER · MSP Partner · Saas Partner · Training Partner · Marketplace Seller · Network Competency